



Creating international
opportunities





To develop your business with international partners

Invenio is a services company dedicated to develop your business with **international partners**.

Final Customer, Main contractors, Installers, Distributors,
All have different approaches but all share the same
needs : to identify reliable partners to support their activity.

Invenio supports you all along of these steps.



To enlarge and secure the offer

1. To Present your offer
Writing catalogs and commercial presentations
2. To Promote your offer
Software solutions integrated to the website
3. To Identify suppliers
Sourcing European suppliers according to your requirements
4. To Identify partners
Attending to international exhibitions on your behalf
5. To Evaluate a supplier
Performing suppliers quality assessment
6. To Issue a tender
Collecting documentations and offers from the supplier on your behalf
7. To Negotiate and to win a contract
Technical and commercial negotiation of your offer based on the supplier's equipment



To support your international development

To Investigate the viability of a structure in Europe : performing a forecast

To Formalize a presence in Europe : mission of investigation of the incorporation

To Perform an incorporation in Europe : mission of setting-up the structure



To create opportunities

Starting from your business, your offers and your priorities, invenio identifies on your behalf market opportunities.

When the market is ready, Invenio puts the supply offer in relation with your demand.



Customized support

Invenio edits your identity card during a first meeting from :

- the presentation of your needs for products and services
- experience of the products and services supplied in the past
- describing the markets they address to.

This first meeting allows to start the mission, either from your elements or those identified during the meeting.

It is necessary to establish goals and milestones.

In parallel, Invenio remains open to the opportunities that may be of interest to your activity.

An offer is more attractive when it integrates
international products and services.

European products are recognized for their
high technicity and quality workmanship.

All european manufacturers are looking for **reliable partners**
to support their development.



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